BlindIQ | Industry Management

Reseller

Product Overview

The BlindIQ (Reseller) system is an in-house, multi-operator, Windows desktop application that connects with a SQL database back-end (Hosted either on-site or on our production server overseas)

It can track Stages of quote, order and invoice (with validation and business logic), allows for auto and manual track-able statuses on all orders. Provides Customer and Lead management, Supplier Purchase Order splitting and emailing, Delivery Schedules and Reporting on Customer, Product and Daily Sales, Work in Progress, Rep Commissions, and much more…

It has a built-in SMS communication interface (utilising the Clickatell gateway for SMS credit bundle purchases)

Optionally, it also has the ability to integrate with Pastel Evolution (using a mutually exclusive system called Reflow provided by a 3rd party vendor)

It also integrates seamlessly with any Supplier using the Supplier version of the BlindIQ system (currently Blind Designs only), allowing easy import of product ranges, colours, fixes, controls and Price Matrices via drag and drop. It also allows easy exporting of Purchase Orders (per Supplier) to easily import into their system saving time and eliminating possible error during recapture.

It uses a price matrix and product Type/Range selection trigger system that allows importing cross-tab price sheets from Excel for Width/Drop calculations and Variant Options management (such as Cleat Colour, Cut Out, Valance etc.) for Suppliers not yet utilising the BlindIQ system.

Currently, it does not provide an e-commerce end-customer front-end solution yet – this is earmarked for a possible future version.
However, optional development and integration thereof can be commissioned privately according to your own specification.

Licensing

Currently, the license fee for the software is R40 000 once-off for the latest available version (including limited-time support).
Once-off upgrades are available at half the license fee or a “Passive Update” annual subscription is available (details below).

Support and Upgrades

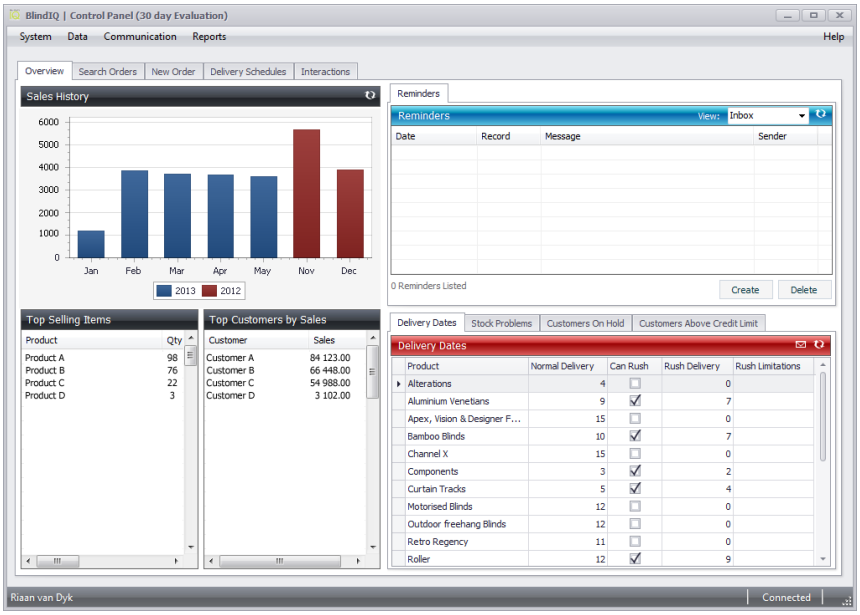
A “Passive Update” subscription is available for a R12 000 annually renewable subscription fee which provides periodic minor-version updates including bug fixes, improvements and new features made available during the course of the subscription year.
It also includes standard escalated support (Which requires in-house first-line support personnel who can then escalate unresolved issues to Blugecko Support)

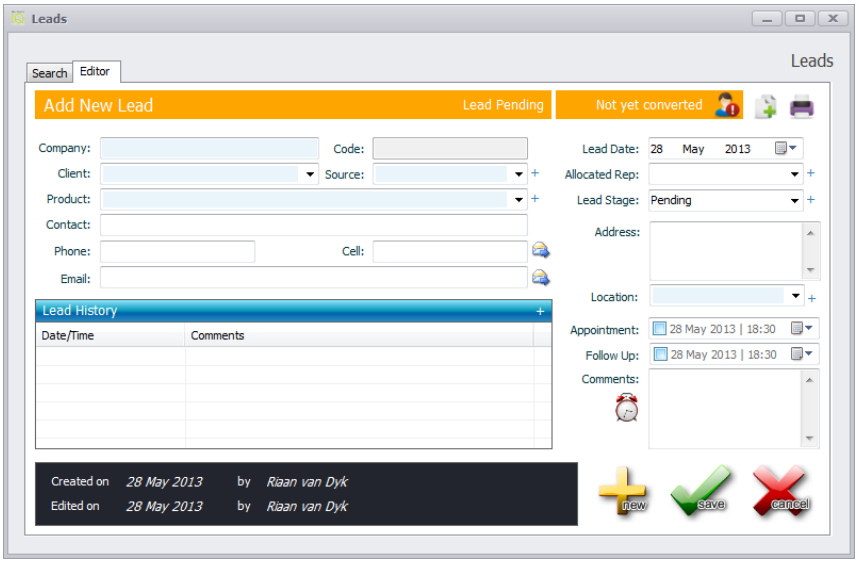
Further Support Levels are available on monthly retainer which range from user-direct support to full customisation and development.

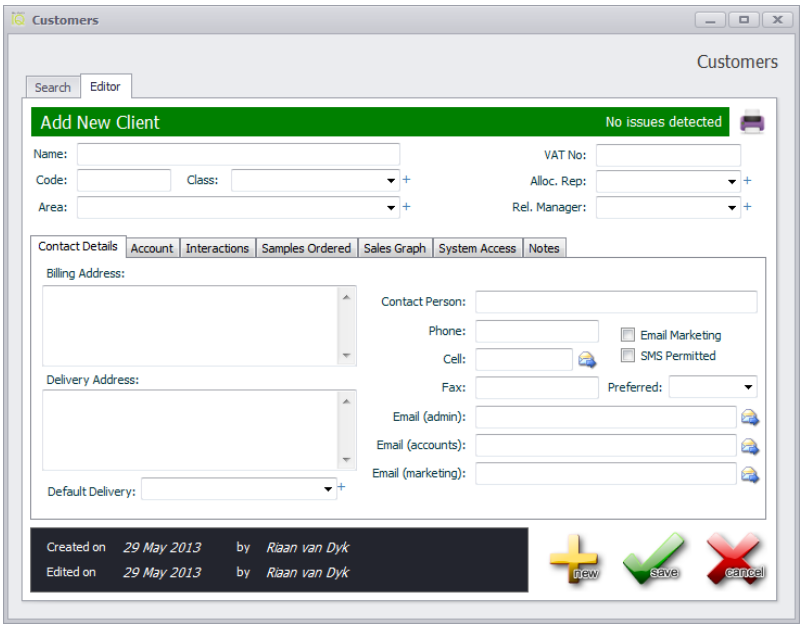
Evaluation

We can offer onsite installation and a 30-60 day evaluation version to see if it meets your needs, obligation free.

Screenshots



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Billing Address:
Contact Person:
Phone:
Email Marketing
Cell:
SMS Permitted
Fax:
Preferred:
Delivery Address:
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Default Delivery:
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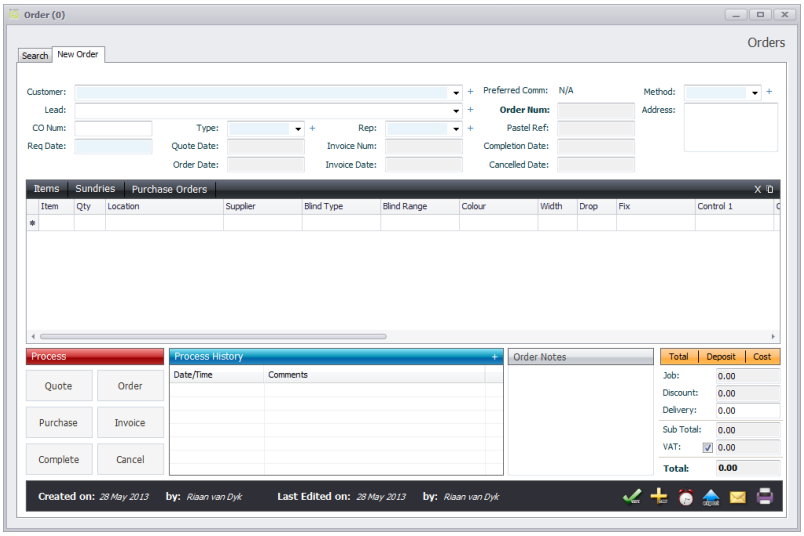
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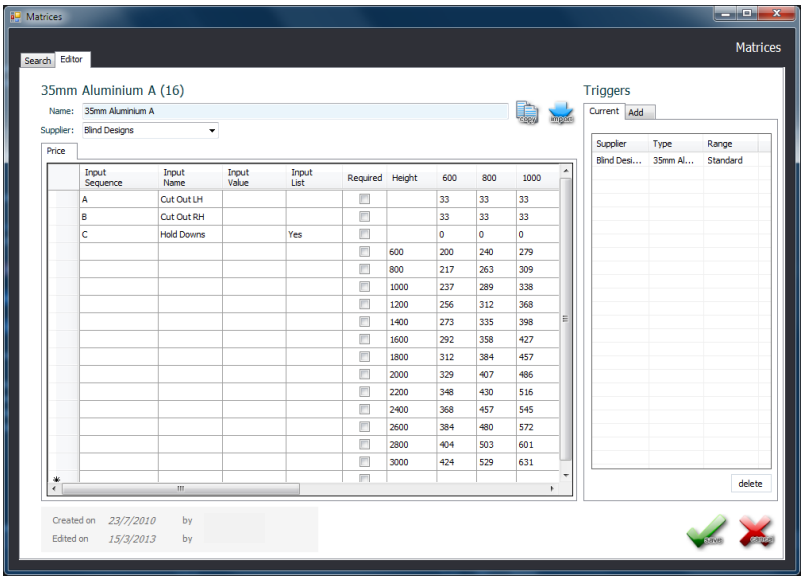
Matrices
Matrices
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Editor
35mm Aluminium A (16)
Name:
35mm Aluminium A
Supplier:
Blind Designs
Price
Input Sequence
Input Name
Input Value
Input List
Required
Height
600
800
1000
A
Cut Out LH
B
Cut Out RH
C
Hold Downs
Yes
Triggers
Current
Add
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Type
Range
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